



# BIG ENOUGH TO COMPETE- SMALL ENOUGH TO CARE

*3rd quarter, Financial Year 2024/2025*

INTEGRATED

POWER

EGYPT

UNITED KINGDOM

CZECH REPUBLIC

SWITZERLAND

UNITED STATES

# | The Agenda

| Overview

| Key figures 3rd quarter 2024/2025

| Forecast

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# Overview



# | Locally anchored & globally active



# Market environment & operational challenges

Factors influencing business development

- Recession in Germany
- Reluctance to invest on the part of customers, particularly in Germany and the USA
- Oversaturation of the market with downstream artificial shortages of primary products
- Higher personnel and other operating costs due to inflation
- Volatile customs duties in the USA
- Global economic and political uncertainties

# Key figures 3rd quarter 2024/2025

# Figures for the 2024/2025 financial year

Compared to the 2023/2024 financial year

in TEUR	1st quarter 01.07.24- 30.09.24	2nd quarter 01.10.24- 31.12.24	3rd quarter 01.01.25- 31.03.25	Total	Change to previous year	Total 01.07.23 – 31.03.24
Turnover	17,491	18,157	22,291	57,940	-17.2 %	69,960
Operating result (EBIT)	-246	417	1,261	1,433	-74.7 %	5,663
Consolidated net income	-279	497	742	959	-75.6 %	3,924
Overall result	-303	853	490	1,040	-73.7 %	3,954

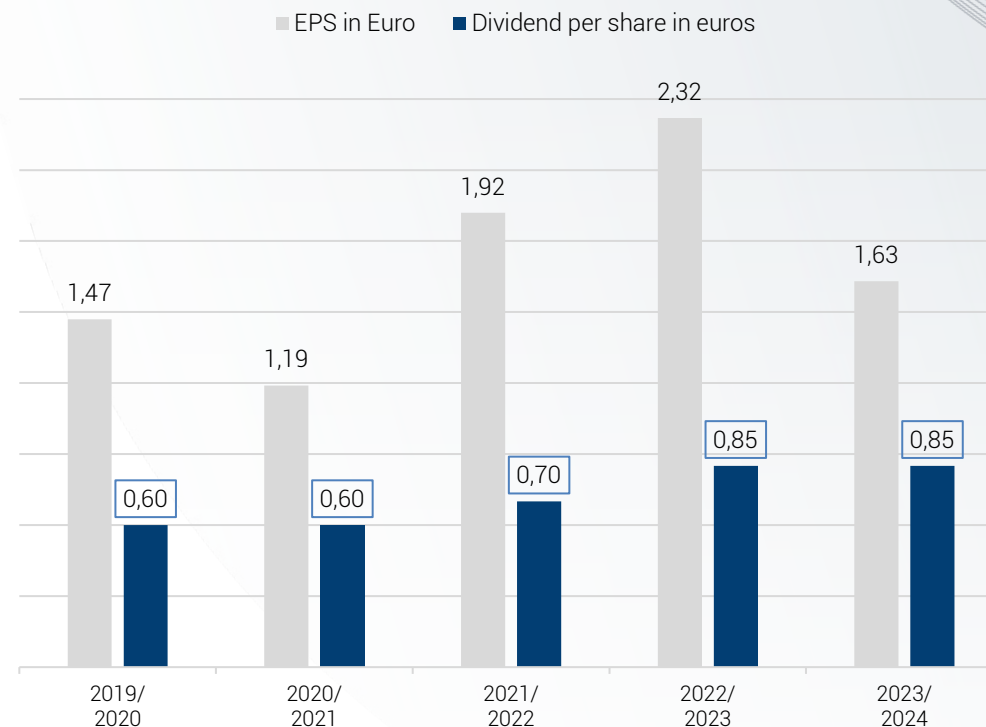
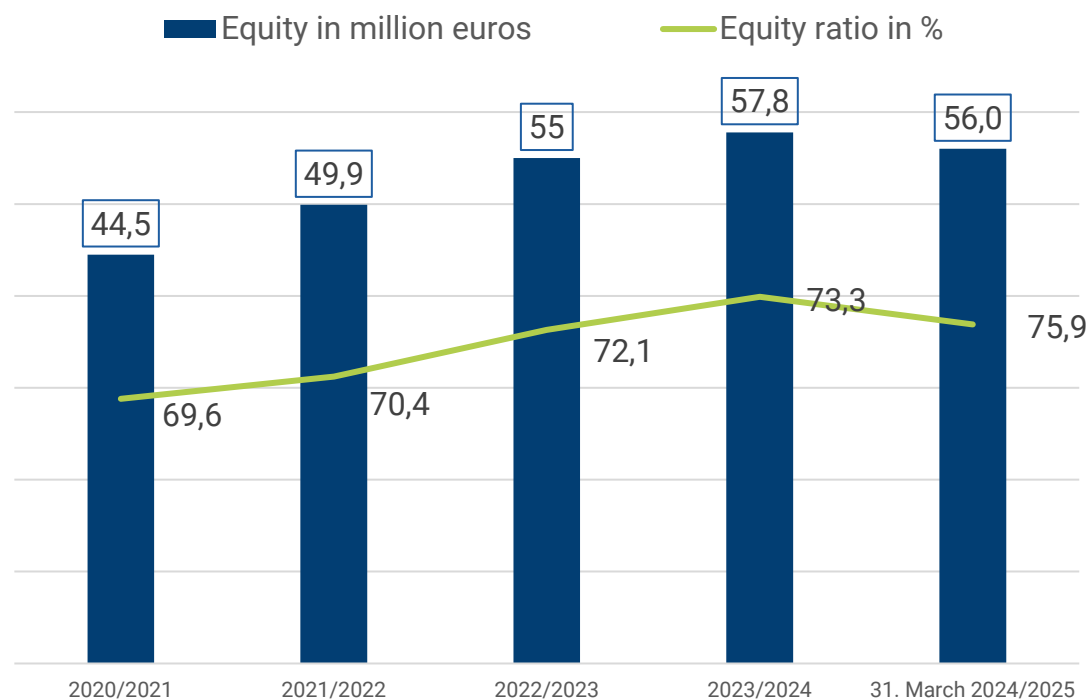
# Key figures at a glance

Financial year	2019/2020	2020/2021	2021/2022	2022/2023	2023/2024
Sales in EUR million	87.7	77.4	89.0	105.9	94.5
Operating result (EBIT) in EUR million	6.5	5.3	8.5	10.7	7.1
EBIT-Margin in %	7.4	6.9	9.5	10.1	7.5
Net profit for the year in EUR million	4.8	3.9	6.3	7.6	5.3
Dividend per share in EUR	0.60	0.60	0.70	0.85	0.85

- Over 40 years in the profit zone
- Solid financing
- Stable dividend policy



# Rising equity and stable dividend



- Group equity as at 31.03.2025 at 56.0 Mio. EUR (30.06.2024: 57.8 Mio. EUR)
- Cash and cash equivalents at 31.03.2025 at 20.8 Mio. EUR (30.06.2024: 22.3 Mio. EUR)
- Inventories as at 31.03.2025 at 24.7 Mio. EUR (30.06.2024: 22.3 Mio. EUR)

# Forecast

# | Forecast for the 2024/2025 financial year

## **Group turnover**

EUR 80.0 million to EUR 95.0 million  
(financial year 2023/2024: EUR 94.5 million))

## **Group EBIT**

EUR 4.0 million to EUR 6.0 million  
(financial year 2023/2024: EUR 7.1 million)

# Annex



# Financial calendar

<b>30. Oktober 2025</b>	Publication of the annual financial report FY 2024/2025
<b>28. November 2025</b>	Publication of announcement 1st quarter FY 2025/2026
<b>11. February 2026</b>	Annual General Meeting FY 2024/2025

# | Legal notice

**This presentation contains forward-looking statements** about future developments that are based on management's current estimates and plans. These are subject to risks and uncertainties. Should one of these uncertainties or other imponderables materialise or should the assumptions underlying the statements prove incorrect, actual developments could differ materially from the possible developments mentioned or implied in these statements.

**The company does not intend or assume any obligation to update forward-looking statements on an ongoing basis**, as these are based solely on the circumstances prevailing on the date of their publication.